

dōTERRA Loyalty Rewards Program

Months 1 to 3	Months 4 to 6	Months 7 to 9	Months 10 to 12	Months 13+
10%	15%	20%	25%	30%

The most intelligent way to buy

- Receive free product credits
- Choose any products, anytime
- Can cancel anytime
- Minimum of 100 PV to receive compensation
- Minimum of 50 PV to receive product credits

dōTERRA's Loyalty Rewards Program (LRP) provides free product credits for monthly purchases ordered on the program. This program is optional but is the best way to purchase if you use dōTERRA products regularly.

As a participant in the Loyalty Rewards Program, you will immediately begin to earn product credits that can be used as cash to purchase dōTERRA product. **The longer you participate in the Loyalty Rewards Program, the more credits you can earn up to 30% of your total monthly LRP purchases.** You can start or stop at any time. If you stop the program, be sure and cash in your Loyalty Rewards Points first or else they will be forfeited. Keep in mind, if you stop the program and choose to start again, you will begin at the 10% level.

It's a lot to take in so let me give you an example. I have been using dōTERRA products for over 13 months. For every 100pv order that I place, my account is credited with 30pv (pretty much equal to \$30). When I'm ready, I call and cash in my points.

The basics:

- 1-49pv keeps you on the program and you maintain your points though you do not increase in percentages.
- 50pv+ and you earn a percentage back on your order.
- 100pv qualifies you for bonuses and full doTERRA commission.
- 125 pv by the 15th of the month gets you the free product of the month.

Highlights:

- No-hassle, automatic shipment of dōTERRA products you use on a monthly basis
- Receive up to 30% of the PV value of your monthly LRP order
- Use your LRP product credits as cash to purchase dōTERRA products
- Freedom to change your LRP order up to your monthly ship date
- Convenient way to meet monthly PV and bonus qualification requirements
- Powerful loyalty incentive for new customers and consultants you personally sponsor
- View Loyalty Rewards points online in your mydoterra.com back office.

A little bit more:

- Minimum LRP order of 50 PV to earn monthly product credits
- No maximum monthly credit accumulation limit.
- Product credits expire 12 months from the date of issue
- Product credits can be used to purchase full PV products only
- Product credits can be redeemed by phone by calling 1-800-411-8151
- Redemption orders cannot be combined with other product orders
- A redemption fee of \$3 per 100 credits, applicable taxes, and shipping and handling charges will apply
- Must be an LRP participant for 60 days before credits can be redeemed
- All product credits will be immediately cancelled with LRP cancellation
- Product credits have no PV or cash redemption value and are not transferrable
- Products purchased with LRP credits are not for resale

Need a little help setting up your LRP order? Ask your Bella Nutra Mentor or call us at 888-363-3916 at any time!